

# Exchange Events & Catering

With over 30 years experience in crafting unique weddings and special events, Chef Craig Hartman and his events team are prepared to design the day of your dreams.

## FARM-TO-TABLE DINING

We have cultivated relationships with the farms surrounding us, sourcing local produce, meats and cheeses.



We've also partnered with local breweries, distilleries and wineries to share the award-winning beverages of the Piedmont region.

## CUSTOM MENU DESIGN

We cook with the seasons, and as such, our menus reflect the available fruits, vegetables and meats from the local bounty. Our menus can be customized to reflect your personal touch, and our event management team will ensure flawless execution.



## CONTRACT MINIMUMS

FOOD + BEVERAGE Food and beverage minimums start at \$4,000.

LABOR

Labor minimums start at \$3,500 and are directly related to venue requirements as well as final menu. We will notify you if changes to your menu will increase labor minimums, or if your final guest count does not meet the minimum labor.

## CATERING DETAILS

AVERAGE PRICE PER GUEST Actual menu will determine pricing. These prices are provided for estimates only.

> Plated or Family Style Reception - \$125-\$200 Buffet or Food Stations - \$85-\$125

Does not include service charge of 20% and applicable 10.8% taxes.



### SPECIAL EVENTS BEVERAGE PACKAGE

Includes service for 5.5 hours. You are welcome to provide all alcohol instead, and we'll still provide ice, coolers, bartenders and equipment as needed.

#### PRE-CEREMONY REFRESHMENTS

Lemonade, Brewed Iced Tea and Iced Water infused or naturally flavored beverages available upon request for an additional charge

#### BAR ACCOMPANIMENTS

*client provides all alcohol* Soft Drinks and Sparkling Water Juices, Mixers, Garnishes, Ice Specialty Mixers, Garnishes and Upgrades Available

#### BEER + WINE

Soft Drinks and Sparkling Water Choice of Two - Four House or Specialty Beers Choice of Two – Four House or Premium Wines

#### FULL BAR WITH LIQUOR

Includes Beer, Wine and Bar Accompaniments Bar Mixers and Garnishes Tito's Vodka Tanqueray Gin Bacardi Silver Rum Maker's Mark Bourbon *additional considerations* Dewars White Label Scotch Lunazul Blanco Tequila Woodford Reserve Bourbon

Customized signature cocktails may be added to either package. Please consult our signature cocktail menu for suggestions.

#### SHENANDOAH JOE COFFEE STATION

Regular & Decaf Coffee, Milk, Sugars + Herbal Tea Coffee Brewers we recommend renting coffee cups, saucers, spoons and samovars for an elegant presentation

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SIGNATURE COCKTAILS Here's a selection of fun, locally inspired cocktails. We love creating new ones that are special to you – let's chat!

> VIRGINIA MULE Planet Earth Ginger Brew, Bourbon, Lime

> > STRAWBERRY FLORA Vodka, Pink Peppercorn

VALLEY ROAD VIBES Blueberry, Bourbon, Lemon

CARTER'S MOUNTAIN WHITE PEACH FIZZ Gin, Club Soda, Basil

NELSON COUNTY APPLE Bourbon, Local Apples, Cinnamon

> BLACKBERRY MARGARITA Tequila, Ginger, Lime

MRS. MADISON'S SWEET TEA Firefly Vodka, Lemonade

KING FAMILY VINEYARDS FRENCH 75 Brut, Cucumber and Basil



WEDDINGS AND RECEPTIONS

## OUR PROCESS

Our intention in sharing these subsequent menu items is to showcase the wide range of options you can consider for your wedding day. As such, this is only a small representation of what we can offer. We enjoy custom menu design and encourage you to share special dishes that represent your first date, your heritage, or just a favorite that the two of you share. We have a diverse culinary team capable of preparing a wide variety of cuisines, with a special focus on southern US cuisine, Mediterranean and Middle Eastern cuisines. Our on-site event staff is well-trained on all aspects of the event, ensuring your bar team

## CATERING CONSULTATION

When considering our menus, you may first decide on the style of service. During cocktail hour, you may offer a mixture of passed and stationary appetizers, or just one style. At dinner, buffets, family style or plated are all available – and most of the menu can easily be adapted to any service style. We also offer interactive or themed stations, depending on your final menu vision.

We encourage you to share items from the menus below that may represent the service style and the experience you want to share with your guests on your wedding day. However, we recognize that selecting a menu up to eighteen months prior to your wedding day may mean some changes during the planning process. As such, we don't expect this initial menu to represent the final, actual menu. We'll set up a phone call with you and a member of our sales team to discuss your menu and vision. This allows us to put together a more concise, detailed proposal, itemizing the various food and labor charges you can expect on your final contract. We'll also share our contract terms so you may review them.

#### CONTRACT

Once you've decided on a menu and service style, it's time to finalize your contract! Once you sign the contract digitally in our online portal, we'll send a request for the first non-refundable retainer of 10% of the estimated overall invoice. This secures our services. We currently book a maximum of 2 weddings per Saturday, with no inferred holds – that means the first two to sign our proposals secure our services on any given date.

#### RENTALS

You may notice that our proposals do not include rentals. We prefer to allow our clients to partner with the rental company of their choice, and there are several great choices in the greater Charlottesville area. This includes all plates, flatware, glassware, linens, napkins, any additional tables for bar or service, as well as kitchen equipment depending upon the final menu. While some local venues do provide ovens or stoves, we may need to rent additional equipment to deliver the high-quality food experience you expect, whether we are in a field or in a fully operational kitchen.

#### EXPERIENCE

During the planning process, you'll be assigned an event manager to directly answer your questions, as well as be the on-site event manager for your event day. We'll invite you in for a full menu tasting, which may include a wider variety of items than reflected on your contract so you can narrow down to the items you'd like to serve. We may also offer signature cocktails if you are interested in offering those to your guests.

Up to 60 days prior to your event, you'll attend an on-site logistics + planning meeting at your venue with our event manager + your wedding planner or day-of coordinator, as well as the venue representative. This gives us all a chance to get on the same page regarding layout and timeline and ensure a smooth and successful event. All menu selections must be finalized ninety days prior to your event date. Final guest count is due in writing two weeks prior to your event date, with invoicing to follow.

On event day, they'll arrive at noon to start checking in rentals, begin set up and direct the staff as they arrive over the course of the afternoon. Our event manager will also remain onsite throughout the duration of the event, ensuring your alcohol + personal decorations are stored or packed in vehicles at the end of the evening, and collaborating with your planning team on the venue-required strike plan.



## PASSED APPETIZERS

#### GARDEN

Whipped Ricotta Toast with Blistered Cherry Tomatoes Fried Green Tomatoes with Pimento Cheese Asparagus, Sheep's Milk Cheese and Mushroom Tartlet Sweet Corn Hushpuppies with Honey Whipped Butter Caprese Skewers Black Eyed Pea Fritters with Spicy Pickled Carrot Relish Grilled Peach and Ricotta Bruschetta Chickpea "Fries" with Za'atar Tomato Relish

Fried Pickle Chips with Siracha Mayo

#### SEA

Shrimp and Grits Hushpuppies Maryland Crab Cake with Smoked Pepper Mayonnaise Maine Lobster Rolls Tempura Shrimp with Spicy Aioli Lump Crab and Grilled Corn Salad with Avocado and Jalapeno Fried Chesapeake Oysters with Spicy Tartar Sauce Hickory Smoked Trout on Potato Crisp with Apple Relish Smoked Salmon Mousse on Everything Spice Cracker Tuna Tacos with Spicy Slaw

#### FIELD

House Cured Virginia Ham on Cheddar Chive Biscuit with Fig Mustard Cuban with Mustard Pickles and Swiss Beef Tostada with Queso Fresco Southern Chicken and Waffles with Maple Gastrique Chimichurri Flank Steak on Garlic Toast Miso Glazed Pork Belly with Sesame Furikake Chicken Pot Pie Bites Mini Corn Dogs with Ketchup and Mustard Lamb and Pistachio Meatballs





### STATIONARY APPETIZERS

BISCUIT BAR Buttermilk & Sweet Potato Biscuits Bacon Jam, Cider-Cured Ham Spicy Mustard, Honey Butter and Fig Jam

FARMER'S MARKET DISPLAY Local Fresh Cut Vegetables, Marinated Olives, Sweet Pickles Hummus, Pimento Cheese and Creamy Ranch Dips

CHARCUTERIE & CHEESE Sliced Genoa Salami, Speck & Mortadella Three Farmstead Cheeses, Fresh and Dried Fruit Assorted Crackers, Whole Grain Mustard, Candied Pecans & House made Pickles

> BRUSCHETTA TABLE Assorted Crostini and Grilled Bread Red Pepper Romesco with Almonds, White Bean and Garlic, Marinated Eggplant Relish, Spring Pea with Mint and Parmesan

ARTISAN FLATBREADS (available as a passed appetizer too!) Asparagus, Ricotta and Parmesan Pepperoni and Blue Ridge Mozzarella with Marinara Caramelized Onions, Red Eye Bacon, Roasted Tomatoes Prosciutto, Mozzarella, Parmesan MEDITERRANEAN GRAZING SPREAD Crackers, Pita and Grilled Sourdough Warm Spinach-Artichoke Dip, Eggplant Caponata Za'atar Spiced Beet Dip with Goat Cheese Marinated Olives, Dolmas, Pickled Artichoke Hearts





## FROM THE MAGIC SHACK

VIRGINIA HICKORY SMOKED BBQ select one, two, three or more meats all packages include rolls, cornbread, pumpkin muffins, cole slaw and five signature sauces

Pulled Pork BBQ

Pulled Chicken BBQ

Grilled Chicken Quarters

Buttermilk Fried Chicken

Texas Style Beef Brisket

St. Louis Ribs

Smoked Chimichurri Tofu

SIDES

BBQ Baked Beans (vegan option available)

Macaroni and Cheese

Collard Greens with Bacon (vegan option available)

Potato Salad

Macaroni Salad

Pickle Bar

Mashed Potatoes

Southern Style Green Beans with Bacon and Onions Garden Salad with House made Dressings

Cheesy Grits

Succotash with Corn, Grape Tomatoes, Oregano and Garlic

Grilled Summer Vegetables with Balsamic Fall Roasted Squash and Turnip with Sage Roasted Yukon Gold Potatoes with Garlic and Thyme Grilled Baby Carrots with Smoked Leeks Sautéed Broccolini with Red Pepper and Garlic Butter Braised New Potatoes with Rosemary and Lemon Wild Mushroom Orzo with Parsley and Thyme Grilled Asparagus



## ON THE FINER SIDE

#### PLATED SALAD select one

ROASTED RED AND GOLD BEETS Candied Walnuts, Baby Lettuces, Green Garlic Pesto

HEIRLOOM TOMATO PANZANELLA Kalamata Olives, Cucumber, Genovese Basil, Ligurian Olive Oil

> CLASSIC CAESAR SALAD Romaine, White Anchovies, Sourdough Croutons

CITRUS + RICOTTA Grapefruit + Orange Segments, Ricotta Salata, Chopped Pistachios, Orange Vinaigrette

> SUGAR SNAP PEA Carrot Ribbons, Radishes, Lettuce and Sherry Vinaigrette

> > KALE + BRUSSELS CAESAR SALAD Pecorino Cheese, Crispy Garbanzo Croutons

#### BUFFET OR FAMILY STYLE ENTRÉE

BERKSHIRE SLICED PORK LOIN Bourbon – Peach Cider Reduction

GRILLED CHICKEN BREAST Lemon-Rosemary Beurre Blanc

MOLASSES CURED ATLANTIC SALMON Tarragon Butter

PORCINI-DUSTED ATLANTIC COD Cayenne-Sweet Corn Relish

WHOLE ROASTED STRIP LOIN OF BEEF Cabernet-Mushroom Sauce

GINGER-SOY BRAISED SHORT RIBS Garlic Gremolata

HUNTER-STYLE CHICKEN Tomatoes, Olives and Cipollini

CAROLINA SHRIMP AND GRITS Crispy Bacon and Cheddar Cheese

HERB CRUSTED TENDERLOIN OF BEEF Red Wine Demi Glace BREAD BASKETS select 2 whipped salted butter Buttermilk Biscuits, Parker House Rolls, French Country Sourdough, Pear Buckwheat, Wheat Levain, Olive + Thyme Sourdough, Sea Salt Focaccia

#### SIDES

Smashed Yukon Gold Potatoes with Rosemary Potatoes au Gratin Sweet Corn Pudding Spoon Bread with Kale and Bacon Butter Beans with Garlic-Chile and Celery Leaves Sautéed Green Beans Crispy Polenta with Fried Sage Stewed Cannellini Beans with Garlic and Winter Greens Balsamic Glazed Brussels Sprouts with Pancetta Roasted Root Vegetables with Herbs and Sea Salt Calabrian Chili and Lemon Cauliflower with Green Tahini Sauce Roasted Green Beans and Snap Peas with Toasted Almonds Red Rice Salad with Pistachios, Sumac Vinaigrette and Shaved Cucumber

#### SAMPLE PLATED ENTRÉE

GRILLED CHICKEN BREAST Lemon-Rosemary Beurre Blanc *or* 

HERB CRUSTED TENDERLOIN OF BEEF Red Wine Demi Glace



Served with Roasted Brussels Sprouts and Potatoes au Gratin

## LATE NIGHT SNACKS

SAVORY

GRILLED CHEESE Cheddar on Sourdough Toast

SLIDERS AND FRIES Cheeseburger and French Fries with Heinz 57 Ketchup

> FRIED CHICKEN AND WAFFLES Maple Syrup Gastrique

CAROLINA LATE NIGHT Pulled Pork Slider with Hushpuppies

SWEET

S'MORES BAR Milk & Dark Chocolate, Reese's, Honey and Chocolate Grahams Jumbo Marshmallows

> MILKSHAKES Vanilla and Chocolate Malt

MINI WHOOPIE PIES Assorted Seasonal Flavors Available

BANANA PUDDING SHOOTERS Nilla Wafers and Whipped Cream

Vegetarian Options & Children's Meals available upon request

Photos Courtesy of: Stephanie Yonce Photography, Rachel May Photography, Jeffrey Gleason Photography, Jamie Kay Photography, William Walker Photography and A Muse Photography